

connection works wonders



Vivalon

FORMERLY KNOWN AS WHISTLESTOP

2020-2021 ANNUAL REPORT



MESSAGE FROM OUR CEO



Dear Friend of Vivalon,

When I joined Vivalon at the beginning of 2021, I knew I was joining an extraordinary organization. What an unforgettable journey this year has been! I am grateful for the warm welcome I received from the Vivalon staff, from our board, from our community partners, and from you – our invaluable supporter.

It is remarkable to watch our Vivalon team of staff and volunteers rise to the challenge of the pandemic, delivering an incredible 26 new programs and more than a half-million units of service to those most in need in our Marin community. Through it all, their optimism, fortitude and dedication serve as an inspiration to me. I am proud to be part of such a vital community organization doing such important work.

As we embark on our new strategic plan and prepare to break ground next year on our landmark Healthy Aging Campus, I am excited for Vivalon's future and honored to be part of it. Thank you for joining us on our journey. We could not do it without you.

Yours in healthy aging,

Anne Grey
Vivalon
Chief Executive Officer

VIVALON LEADERSHIP

Anne Grey
Chief Executive Officer

Jeff Wands
Chief Financial Officer

Erick Villalobos
General Manager
of Transportation
Services

Yvonne Roberts
Chief Donor Relations Officer

Nancy Geisse
Chief Operating Officer

Ashley Baker
Chief People Officer

Bill Cullison
Development Operations Director

MESSAGE FROM OUR BOARD PRESIDENT



Dear Vivalon Supporter,

During times of crisis, people seek organizations they trust to help them get through the difficult times. This past year, Vivalon has proven itself once again as a community leader, quickly responding to changing community needs in order to help thousands of residents of the North Bay.

Now, as I step down as Board President after seven years, I am as confident as ever in this extraordinary nonprofit and the leadership team in place. My successor, Beth Reizman, is a strong leader who has served on Vivalon's board for six years (three of those as vice president). I look forward to continuing my Vivalon board service under Beth's stewardship.

I am particularly pleased with the successful CEO transition we have completed over the past year. As a result of the multi-year transition plan that we developed and executed, and an exhaustive CEO search, we are now successfully off to the next chapter in the history of Vivalon under Anne's leadership. I have every confidence that she and her management team and board will continue to expand the services Vivalon offers and increase the number of people it serves.

In good health,

Dennis Ryan
Immediate Past President

BOARD OF DIRECTORS

Beth Reizman
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Treasurer

Dennis Ryan
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Paul Castro
Walt Buster

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Douglas Reilly

WHISTLESTOP BECOMES VIVALON

Our organization has served the Marin Community for 67 years, and our former name Whistlestop was beloved by many.

While we initially formed our organization to provide nutrition, social connection, transportation and advice for Marin County's older adults, our community's needs have evolved over the decades. People living with chronic conditions, disabilities, and low-income families and individuals were in need of our rides and meals as well. We also expanded into the North Bay, and added our Lifelong Learning programs and Healthy Aging services which offer new opportunities for members.

Amidst this growth, research showed the Whistlestop name was still mostly associated with transportation and could be holding us back from reaching and helping more people with our expanding programs and services.

We searched for a solution that would reflect the leadership role we had stepped into and our mission to ensure no one in our community was hungry or alone. In 2020, we embraced a new name, Vivalon, to underscore the belief that beyond Rides, Meals, Classes, Care and Advice, something even more powerful is at work — an energy that you feel when you receive human care and human attention. It's the feeling when someone knows your name, remembers your birthday, or makes an inside joke. **It is the vital force of human connection.**

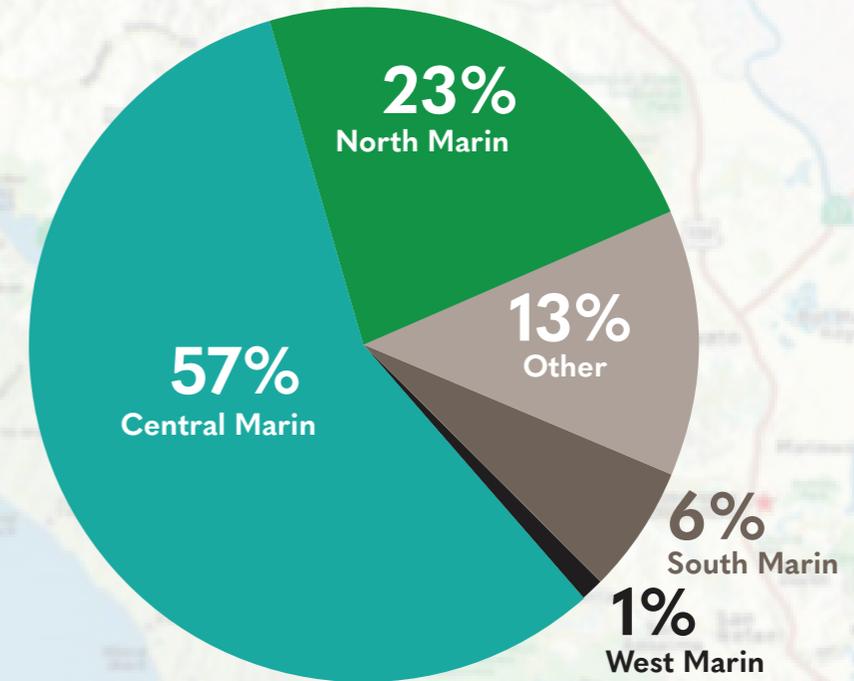


Vivalon is an invented word, rooted in the Latin word *viva*, meaning life. Its suffix, *lon*, signifies longevity. At its core, the name Vivalon embraces the essence of our work to improve life, vitality, longevity, and connection for older adults and others in need. From July 2020 through June 2021, **31,191 people received 491,883 rides, meals, classes, care, and advice through Vivalon. Each of these touchpoints formed unique, meaningful connections with people in our community, from a simple phone call to a life-saving meal.**

So much of the world has changed since our founding in 1954, but Vivalon's mission remains the same — to ensure our neighbors thrive through the power of connection and live healthier, happier, and more vibrant lives.

WHO WE SERVE

Vivalon Clients by Geographic Area (%)



Central Marin

Corte Madera, Larkspur, Greenbrae, Kentfield, Ross, San Anselmo, Fairfax, and San Rafael

North Marin

Novato

South Marin

Sausalito, Mill Valley, Tiburon, and Belvedere

West Marin

Point Reyes Station, Olema, Stinson Beach, Bolinas, Tomales, Dillon Beach, and Inverness

Other

San Francisco County, Sonoma County, Contra Costa County, and Solano County

RIDES DELIVERING DIALOGUE, CONNECTIONS AND FRIENDSHIP

Dan Caven has been driving with Vivalon since 2007. Previously a production manager at a wholesale factory, he had taken some time off due to the physically demanding nature of his work. "One day I saw a Vivalon driver dropping someone off at the grocery store, and I thought that would be good to do for a while." Fourteen years later, Dan still looks forward to coming to work every day.

"As drivers, we develop relationships with people, and we continue the dialogue for years," says Dan. When he first started driving, he would pick up a man in a wheelchair. The man's daughter rode as a companion with him, and she would bring her ukulele. One day, she started playing while on the bus, like an impromptu concert just for them. "The other passengers loved it," says Dan.

Dan still picks up the man for physical therapy a few times a week. "He brings so much light everywhere he goes. He lives up on a hill, so I don't know how he would get out without this service." Dan says he values his work because he helps older adults and people living with disabilities form connections out in the community. "We bring artists with developmental disabilities to peer groups where they can create their art. We get people to events to benefit the visually impaired. We get to watch the healing process when bringing someone to the Brain Injury Network after suffering a brain injury. We take people to physical therapy and dialysis treatment or just to visit a friend. I feel honored to be in dialogue



with my riders. It's a pleasure and an honor to be part of their day."

Dan's riders inspire him, like the woman who is visually impaired and goes ballroom dancing. He takes her to the studio and picks her up after she's done practicing. "We are helping to form all these connections that you would never imagine!"

Due to the COVID-19 pandemic, many of our regular ride services paused as people sheltered in place, day centers closed, and in-person social activities halted. Despite these changes, Dan continued driving for Vivalon, ensuring people still safely connected with others. Last year, over **700 people received 56,351 rides** through paratransit rides, Non-Emergency Medical Transport, Missed Appointment Reduction Service, and Vivalon's CarePool volunteer ride program.

Dan says, "At Vivalon, we put connecting with people as our top priority."

MEALS A MEAL, AND SO MUCH MORE

Vivalon volunteer John Kampmeyer loves driving for Meals on Wheels, and he's been doing it for five years. He makes a point of doing more than dropping off food by often staying to chat and check in with the people on his delivery route. When his mother's garden is in bloom, she sometimes sends him off with flowers to accompany the meals. When asked why he volunteers, he simply says, "I'm healthy and strong and really enjoy the connections I make, getting to know about the people."

Ruth Norenberg, a retired schoolteacher, is on John's route. By the greeting they give one another, it is easy to see they are comfortable sharing a laugh. "I volunteered teaching children how to read, until COVID. I never realized how much I need social interaction. John is very understated. He's wonderful.

Meals on Wheels is so much more than the food. It is the people."

Smiling, John agrees. Ruth continues, "The connections matter. John and I were talking one time about the fact that I couldn't find where to get vaccinated without a long wait. I was really worried. He told me that his mom got vaccinated and Vivalon had a number I should call. I did, and I got an appointment that very afternoon. Without his help, I don't know how long it would have taken me."

A different driver delivers Ruth's Friday meal, and they quickly became friends as well. She has even received deliveries from a Vivalon staff member when a volunteer was ill, and



she marveled at the time and care the staff member took to check on her.

Ruth, like many of our meal recipients, expresses her gratitude for the richness Meals on Wheels brings to her life. For our homebound neighbors, a meal is always more than just food on a plate. It is the reassurance that they are not alone. Last year, **3,212 older adults, people living with disabilities or chronic conditions, and low-income individuals and families** received over **226,765 meals and groceries through Vivalon's nutrition services** including Meals on Wheels, Vivalon Nourish, Jackson Café, Brown Bag Pantry, emergency COVID-19 meals and groceries.

CLASSES

TECHNOLOGY PROVIDES CONNECTION AND ENGAGEMENT

There's a palpable excitement in the air as folks arrive one Tuesday morning to Vivalon's new *Talking Tech 4 Seniors* class. **"It's pretty thrilling to be learning something new that can change how you interact with the world,"** says Talking Tech instructor Jill Hutchinson of Technology 4 Life. "And that's exactly what we're doing in this class."



The new seven-week course covers a variety of topics, including digital literacy, online safety, password management, iPhone and iPad use, intro to PCs, social media, and photo management.

that their connection to family and community increases. We're also helping to cultivate a greater sense of confidence and independence," says Hutchinson.

The isolation and loneliness experienced by so many this past year showed us just how important technology can be, especially for older adults who live alone. When Hutchinson hears stories of how students are engaging with their children on social media, looking up recipes on their iPads, sharing photos of their grandchildren, and participating in family FaceTime and Zoom sessions, she knows the class has been a success. **"It's really all about connecting."**

Hutchinson is a former grammar-school teacher turned IT businesswoman. She says she loves working with older adults because she finds it inspiring when people are willing to get out of their comfort zone and learn new things. "We turn tech fear into tech savvy," she says.

Technology 4 Life's motto, Learn, Connect, Grow, is fitting for Vivalon members. "This class is about so much more than just learning which buttons to press on your device. Really what we're doing is teaching adults how to integrate technology into their daily lives so

Throughout the shelter-in-place order, Vivalon members and clients were able to participate in virtual classrooms via phone and Zoom. In May 2021, we reopened our Healthy Aging Center and continued providing hybrid classes, both in person and online. **Last year, over 300 people participated in 711 art, language, exercise, and technology classes and events through our Healthy Aging Center.** New technology programs help older adults learn the skills they need so that they can participate in social activities, connect with loved ones, and access critical resources from home.

CARE

CARING FOR OUR COMMUNITY DURING COVID-19

The need for human connection is central to overall well-being and health. Even in normal times, many older adults and individuals with limited mobility find themselves feeling isolated and lack interaction with others in meaningful ways. The pandemic exacerbated these feelings of isolation for so many, with record numbers of people also facing food insecurity, heightened anxiety, and fear.

We know the challenges aren't over yet, but as we close one year and embark on a new one, here's a look at what we achieved together to help vulnerable people in our community in meaningful ways during this difficult time.

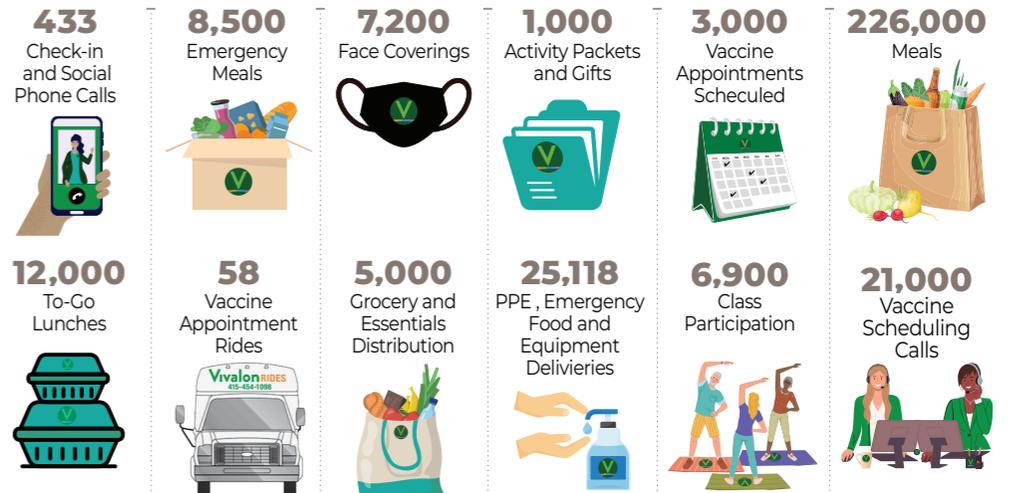
Vivalon launched **26 new programs** during the pandemic in response to community

needs, many of them in partnership with local organizations. While these services were greatly needed, the connection those services provided were equally as important as the services themselves. Often, a simple phone call, virtual class, or grocery delivery had the greatest impact, providing older adults with meaningful connections to others. As one Vivalon member put it, "Thank you for caring about me."

By June 2021, older adults, people with disabilities, and others in need had received over a **half million touchpoints** of care, connection, and safety net services from Vivalon. This milestone is a testament to just how much our community needed these services, and to what we can achieve when we work together.

COVID-19 RESPONSE HIGHLIGHTS

July 1, 2020- June 30, 2021



ADVICE

CONNECTING PEOPLE TO
THE RESOURCES THEY NEED

Susan began volunteering in Vivalon's Resource Office 20 years ago. She was recruited for her computer skills, but she stayed to help older adults find the resources they needed. During an ever-changing pandemic, Marin remained closed and older adults struggled to find the help they needed, so Susan continued taking Resource Office calls from home. **Last year, we received over 11,000 calls from people in need of information or advice.**

"I got a call from a woman," says Susan. "Not only was she disabled, she also had COVID-19, and she was desperate for some sort of help. I gave her several phone numbers and agencies to call, including the County telephone number."

Susan says, "A lot of people, especially single and older women, needed help with home repairs. They'd have a front step that was broken and couldn't get through the front door, or a doorknob problem, or needed help putting up grab bars in the bathroom. I even get phone calls from adult children from out of state, saying 'my mother needs help. Who should I be calling?'"

Susan helped connect people to financial services and dementia care, but more than anything, people needed legal support. Through Vivalon's partnership with Legal Aid of Marin, older adults can schedule free 30-minute consultations with an attorney, and this service continued via phone throughout the pandemic.



Penny, who joined Vivalon's Guest Services Team three years ago, echoed many of Susan's observations. Because Penny works at the front desk of our Healthy Aging Center, people come to her for advice on how to sign up to receive meals, get a ride, or join a class.

Her greatest concerns during the last year were ensuring people had enough food to eat and that they weren't isolated and alone. "Whoever is at the front desk, we take our time with people," Penny says. "Sometimes we just need to let them speak, and we listen, so they know they are heard. Many times, we're able to look in our Directory of Older Adult Services to give them a phone number or referral. We always help them as best we can."

FINANCIALS



Vivalon's nonprofit business model is dependent upon income generated from service contracts, foundation grants, corporate sponsors and generous individuals like you. The demand for our services steadily grows as our aging population grows. Each year, we focus on creating a sustainable foundation of support so that Vivalon can continue to meet these needs.

This year, 75% of our funds were raised through service contracts. These consisted of accessible rides for some of the most vulnerable people living in our community. An additional 19% of our resources were raised from generous foundations and individual supporters.

An additional 3% came from selling meals in the café, and a final 3% from other sources like class fees and memberships.

The vast majority, 71%, of our resources were invested into our programs: rides, meals, classes, care, and advice. Our general administration was slightly higher than usual at 23% due to the impacts of staffing costs during the COVID-19 pandemic. Our investment in fundraising were at 6% which enabled us to generate revenue needed to improve the lives of thousands of older adults and people living with disabilities.

Financial information may be accessed at vivalon.org/about.

VIVALON'S HEALTHY AGING CAMPUS

A modern hub of affordable housing and healthy aging services for Marin's older adults and their families.

At the beginning of 2021, we finalized the interior concepts for the Healthy Aging Campus building and identified a well-respected community healthcare provider to operate the integrated geriatric care clinic, which will be located on the ground floor and will be open to all older adults in Marin. We are currently obtaining final site approvals and building permits, and we anticipate breaking ground in early 2022.

As severe drought raises concerns regarding water hookups at new construction sites, we are working closely with the Marin Municipal Water District to ensure that our affordable housing and vital community health project is not impacted.

With over 400 people on the waiting list for our 66 Section 8 affordable housing units, it's clear that the Campus will provide a much-needed community service. Your support will help us reach the finish line. We estimate completing construction 18 months after the breaking ground early next year.

We extend our deepest gratitude to the changemakers who have a hand on the "golden shovels" that are hard at work to bring the Healthy Aging Campus to life.

"Since joining Vivalon I have been immersed in every facet of moving the Healthy Aging

Campus project forward and have enjoyed getting to know our wonderful supporters. I was fortunate to participate in an active transition period with Vivalon's retiring CEO, Joe O'Hehir, and he and I still meet regularly regarding the project's status. I made Joe a promise that he will put one of the 'golden shovels' in the ground when we officially kick off construction — a day that is hopefully coming very soon!"

— Anne Grey, Vivalon CEO

JOE'S GYM

Joe O'Hehir retired as Vivalon's CEO in February 2021. For 12 years, he worked to bring the Healthy Aging Campus and its critical services to life – establishing partnerships with BioMarin and Eden Housing and working with the City of San Rafael, the San Rafael Chamber of Commerce, and a number of community organizations and individuals who contributed to the project.

In his honor, we are naming the Exercise and Physical Therapy Room in the Healthy Aging Campus *Joe's Gym*.

Thank you to everyone who contributed to this effort. In total, we raised \$208,318 to ensure Joe's work bringing the Healthy Aging Campus to life will be eternally commemorated in our new building.

VOLUNTEER STORY

FOR THIS CAREPOOL DRIVER, GIVING IS RECEIVING



Shelly Sharp has volunteered in various capacities throughout her life. When she learned about Vivalon's CarePool volunteer driver program in the summer of 2019, it appealed to her originally because of its flexibility to fit with her busy schedule.

But now, Shelly says she loves CarePool because of the connection it creates. "When I was younger, I liked to volunteer for places where I did not have to get close to people, like serving meals, or gardening, or beach cleanup days," Shelly says. "Now, I feel like I make a much larger

difference in the lives of the CarePool riders I drive than my prior volunteer activities. I am making an actual, tangible difference in the lives of these people. When they express their gratitude, it makes me feel grateful too, that I am able to help in such a meaningful way."

Shelly says that when the pandemic hit, she decided she would continue to support her five regular riders in order to continue serving her community, while limiting her contact. "They feel so blessed to have this program that really allows them to have a normal life." Some of Shelly's riders described feeling almost trapped during the shelter-in-place directive last year, and a couple of them have underlying health issues. "To be able to talk to somebody and spend time with somebody out in the real world — it was more than a ride. It was a connection. I have gotten pretty close with my five riders over the course of the past 18 months. Vivalon helps us make that connection."

In the early days of the pandemic, one of Shelly's clients was nervous about spending time with anyone. "So, I would drive her to visit her partner at San Rafael Commons and they would visit through the car window."

Shelly believes it's the way that volunteers connect with riders that makes people feel like they are more independent. "The independence this gives to our clients is incomparable. With the help of a driver, they can go to the post office, bank, or grocery store and take care of their own needs."

"I'm retired now, and I feel very fortunate to be able to do something to make somebody else's life better. I like helping. It's so fulfilling."

VOLUNTEERS

THANK YOU TO OUR VOLUNTEERS!

During one of the most challenging years in recent memory, volunteers at Vivalon provided incredible services for our community. Thank you to the 322 volunteers who provided 14,883 hours of rides, meals, classes, care, and advice for our neighbors in need. Their contribution is valued at \$431,248.28, a remarkable gift that has helped make Marin County a place of caring and connection.

Arash Ahmadi Vand
Amy Allen
Jalynne Allen
Mackenzie Annala
James Appenrodt
Judith Arago
Margy Ayotte
Alvin Bailey
Wayne Baker
Lisa Becher
Robert Beckwith
Gillian Bell
Olivia Benesch
Kelly Bennett
Audra Bert
Eduardo Bettencourt
Leslie Biagini
Ashley Bigone
Diana Bokaie
Marlene Bonham
Tom Bonomi
Nancy Boos
Janet Bosnich
Gabriela Bova
Dana Brewer
David Brown
Stephen Brown
Molly Brunette
David Brusati
Therese Bruton
Julie Burford
Walt Buster
Lori Byer

Robert Cahn
Jimna Calmell
Helen Cameron
Angelo Capozzi
Louise Capozzi
Lauren Carmichael
Frank Cassou
Elsa Castellani
Paul Castro
Nikki Cavalier
Clara Chan
Penelope Chandra-Shekar
Mark Chapin
Alan Charne
Donna Childers
Diane Cladianos
Catalina Clark
Sabrina Clark
Jessie Conlin
Cathryn Constantin
Carol Costa
Tinille Crichfield
Christopher Dahlstrom
Stephanie DalPorto
Christine D'Ambra
Dinna Davis
Lawrence Davis
Jane Day
Rafaela De
Fay Dearborn
Pierina dell'Avo
Manal Dia
Roberta Dillon

Lisa Donahue
Julie Draper
Melanie Drouin
Susan Duncan
Patricia Dunn
Samantha Ehlen
Hillary Elder
Jacqueline Engstrom
Julia Erwin
Matthew Erwin
David Esposito
Rose Estrada
Cheryl Fahrner
Alan Fillippetto
Christina Fisher
Janice Fong
Christine Fougere
Constantino Fournier
Gabrielle Fournier
Leslie Franklin
Teresa Friedman
Amy Galusha
Lily Garcia
Susan Garcia
Kristi Gauslow
Nancy Geisse
Kris Geller
Jennifer Ghidinelli
Lucas Goefft
Joyce Gordon
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Nanci Grialou
Vicki Gross
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Ann Haenggi
Muriel Harris
Pamela Harris
Philip Harris
Jean Harrison
Lynne Hayes
Lee Heagerty
Windi Heaton
Arlene Heitner
Robert Hernandez
Courtney Hill
Stuart Hill
Lucas Hines
Jonathan Hinman
Stephanie Hoff
Kevin Hogan
Beverly Houston
Whitney Hoyt
Chris Hunt
Pamela Huss
Jill Hutchinson
Ainsley Ingels
Karl Isotalo
Sherri Jacobs
Anne Jaquiss
Kelli Johnston
Patricia Jones
Jill Kamler
John Kampmeyer

Sandra Kash
Juliana Kaye
Karyn Kennedy
Katherine Kielich
Philip Klasky
Kristine Klussman
Charlotte Kobayashi
Sarah Koenig
Jennifer Kostanecki
Meghan Krempez
Carsten Kristensen
Fira Kriventsov
Robbie Kruithoff
Jim Kunz
Willie Kyne
Mary Lamb
Victoria Lang
Matt Langford
Kelly Lauber
Colette Law
Duncan Law
Bill Lawler
David Lenherr
Ethan LeValley
Scott Levine
Bill Levinson
Nicole Levintow
Barbara Linn
Shelly Longinotti
Lee Loretz
Theani Louskos
Gale Love
Jon Love
Kelly Lynch
Elizabeth Lynn
David MacLam
Nancy Malcolm
Amy Marsh
Marguerite Matan
Gail McCallister
Tamsen McCracken
Timothy McGrath
Daniel McKay
Henry McMahan
Stephen McMahan
Karina Medeiros

Naedy Mendoza
Geneva Michaelcheck
Nancy Miljanich
Janet Montecalvo
Gayle Moore
Stan Moore
Julia Mori-Prange
Jennifer Morris
Judith Morris
Natale Mossimo
Doug Mowbray
Joseph Murphy
Kasja Murphy
Janet Murray
Jackie Nemer
Lotus Ning
Monica Norcia
Minette Norman
Emily Novia
Michael Novia
Blair Ogden
Laura O'Grady
Christa Ohia
Barbara Olson
Barrie Ongaro-Costa
Kathleen O'Sullivan
Idit Oz
Rose Patton
Carol Paul
Katalin Pesti
Laurie Peterson
Rich Petovello
Kathryn Phillips
Kathleen Pile
Michael Pile
Mike Pile
Laurel Pistel
John Porro
Jack Porter
Julie Proctor
Noah Rabkin
Sam Rabkin
Karen Raccanello
Therese Rappazini
Ron Ratchford
Tracy Redig

Douglas Reilly
Beth Reizman
Anthony Reyes
Emmanuelle Reyes
Sam Reyes
Jennifer Rice
Chelsey Richeson
Frank Ridley
Bob Rigler
Bobbe Rigler
Emily Roberts
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Fran Rondeau
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Nora Rozell
Fred Ruhland
Kristan Ruona
Mary Russell
Michelle Ruttimann
Dennis Ryan
Susie Sadeghi
Shahla Saed
Daisy Sagebiel
Briana Salvetti
Dante Salvetti
Elizabeth Schaffer
Margo Schein
Gregory Schilz
Cathie Schinski
Tom Schmidt
Greg Schreader
Howard Schwartz
Spencer Seidler
Christopher Senn
Ann Seramin
Shelly Sharp
Ann Shores
Sandy Slater
Elizabeth Sleath
Martin Sleath
Jennifer Smith
Kyler Smith
Lori Smith

Lee Spiegel
Alyce Sporer
David Sretavan
David Stewart
Flannery Strain
Coleen Sullivan
Pantila Sunthonsiri
Delly Tamer
Nicolas Tamer
Sara Tamer
Linda Tarrant
Kara Taub
Kathy Taylor
Tamara Terichow
Cynthia Thompson
Grethe Thurmond
Linda Tichy
William Tichy
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Desiree Vaughn
Michael Vaughn
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Janis Walsh
Debra Ward
Warren Weber
Todd Wiedenmayer
Kees Wilcox
Michelle Wilcox
Billy Williams
Diana Williams
Heather Wilson
Jennie Winton
Carol Wolfe
Susan Woodrum
Cynthia Wuthmann
Diane Yates
Maryam Yetka
Kristi Zorauskas

Vivalon

FORMERLY KNOWN AS WHISTLESTOP
connection works wonders
RIDES MEALS CLASSES CARE ADVICE

Vivalon is a registered 501(c)(3) nonprofit organization. Tax ID 94-1422463

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